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### 1. QRU Financials

- Our business model is not viable.
- It relies on the QR Reds being a consistently successful team.
  - Match day income not growing; and
  - Stadium costs have increased;
  - Offset to some extent by increased sponsorship.
- · We've increased our investment in the QR Reds
  - Players salaries (demand greater than supply);
  - Coaching staff
- Funded by tightening of community rugby investment; with
- Increased sponsorship and reduced servicing costs
- Ultimately only additional revenue sources will rectify this ie:
  - Extended Super 14 season
  - Ballymore Redevelopment
  - Other ideas which are being explored.

## Attachments:

- QRU Strategic Plan
- Ballymore Redevelopment Update

# 2. Sport & Recreation Funding

- Our clubs are suffering financially as well
- This is affecting their ability to grow
- Our overall funding represents 1.8% of the total and greater than 50% of this is one project, the GPS refurbishment
- More funding would allow:
  - a. Increased/improved facilities to facilitate growth in participation.
  - b. Set up a QRU Club Ground Maintenance Program to service our Clubs which would reduce their costs and water usage.

#### Questions:

- How can we improve on our success rate with applications for funding?
- Should the Club Ground Maintenance Program be submitted as a minor facilities project or a GCBF?
- Status on Trinity Anglican School, Cairns.

### 3. Souths

- Had funding approved for \$265,895 for the redevelopment of a second playing field (Souths/QBCA)
- Souths Rugby/QBCA and Council were unsuccessful in court and the Council's approval was overturned.
- They had incurred costs of \$319,563 of which \$79,412 is for legal fees and potentially ineligible under the Funding Program. The remaining debt is \$240,151.

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