

**Sue Davies**

---

**From:** Sue Davies  
**Sent:** Friday, 19 December 2003 2:40 PM  
**To:** Brian Ray

OP GRAND

EXHIBIT No. 89  
*[Signature]* CLERK

Chris Morgan reminding you to establish a trust account for the campaign.

First meeting with candidates set for 8<sup>th</sup> January at Quadrant. Chris needs some details as to who is contributing to the campaign fund.

**Chris Morgan**

---

**From:** Chris Morgan  
**Sent:** Friday, 19 December 2003 3:30 PM  
**To:** Brian Ray (info@raygroup.com.au)  
**Subject:** Commonsense Candidates and all that...

Hi Brian,

Met with David and Sue again today to recap and agree on activity for the New Year. We have set a next meeting date with all candidates for Thursday 8 Jan. at Quadrant. Advice of that date together with a campaign check list I will email to the data base next week.

I'll also need to establish a realistic budget at the earliest opportunity so we can develop some idea of just what can be achieved and particularly where best to allocate resources. I have Roxanne Scott in on Monday at 9am to begin building a Campaign Committee from the ground up by the look of things.

Can you give me a call please when Tony confirms he has the Trust Fund in place and we can begin to follow up on donors.

Have a great weekend.

Chris M.

**Sue Davies**

---

**From:** Brian Ray

**Sent:** Friday, 19 December 2003 3:59 PM

**To:** 'chrismorgan@quadrant.com.au'

Dear Chris

The state of play is as follows.

The following donors have confirmed their intent to contribute \$10,000:

Soheil Abedian, Sunland  
Kevin Miller, Property Solutions  
Phil Sullivan, City Pacific  
John Fish  
Tony Hickey, Great Southern Land  
David Devine, Devine Homes  
Ray Group  
Greg Phillip

Others who Tony and I have spoken to and almost certainly will be confirmed in the new year are:

Leda  
Stockland  
Mirvac  
Raptis  
Delfin

Tony and I will finalise the rest of the fundraising during January and we haven't received any negatives to date and therefore we are reasonably confident that we can expect to raise \$300,000.

I think it would be in order for you to send invoices to those people that I have outlined asking them to pay their funds directly now to Hickey Lawyers Trust Account and Tony Hickey has indicated that he will require to open that account in the name of David Power and Sue Robbins Campaign Account.

I shall be away for the first couple of weeks of January, but Tony will be back on 11<sup>th</sup> and if there are any queries, please contact him or speak to Sue and she will be in regular contact with me.

Happy Christmas.

Kind regards Brian

## Sue Davies

---

**From:** Sue Davies  
**Sent:** Monday, 22 December 2003 11:05 AM  
**To:** Brian Ray  
**Subject:** FW: Commonsense Candidates and all that...

-----Original Message-----

**From:** Chris Morgan [mailto:chris@quadrant.com.au]  
**Sent:** Friday, 19 December 2003 3:38 PM  
**To:** Sue Davies  
**Subject:** Commonsense Candidates and all that...

Hi Brian,

Met with David and Sue again today to recap and agree on activity for the New Year. We have set a next meeting date with all candidates for Thursday 8 Jan. at Quadrant. Advice of that date together with a campaign check list I will email to data base next week.

I'll also need to establish a realistic budget at the earliest opportunity so we can develop some idea of just what can be achieved and particularly where best to allocate resources. I have Roxanne Scott in on Monday at 9am to begin building a Campaign Committee from the ground up by the look of things.

Can you give me a call please when Tony confirms he has the Trust Fund in place and we can begin to follow up on donors.

Have a great weekend.

Chris M.

## Sue Davies

---

**From:** Brian Ray  
**Sent:** Wednesday, 24 December 2003 9:38 AM  
**To:** 'Anthony William Hickey'  
**Cc:** Sue Davies  
**Subject:** RE: GOLD COAST CITY COUNCIL ELECTION CAMPAIGN FUND

Roger that Tony and thanks.

-----Original Message-----

**From:** Anthony William Hickey [mailto:HickeyA@hickeylawyers.com.au]  
**Sent:** Wednesday, 24 December 2003 9:06 AM  
**To:** Brian Ray  
**Subject:** GOLD COAST CITY COUNCIL ELECTION CAMPAIGN FUND

Dear Brian,

We have opened a trust account in the following names:

Councillor David Power and Councillor Sue Robbins, Gold Coast City Council Election Campaign Fund.

All donations should be made by way of a cheque to our trust account, but should be accompanied by an instruction from the appropriate donating party, that it is a contribution to the "Councillor David Power and Councillor Sue Robbins, Gold Coast City Council Election Campaign Fund".

Funds can only be paid out of this trust account with the written authority of both Councillor Power and Councillor Robbins.

To arrange any disbursement of funds please see that a written authority, signed by both these parties and addressed to our office for the attention of my General Manager, Steve Hodgson, is provided.

If there are any queries please contact my General Manager, Steve Hodgson.

Kind Regards  
Tony

**Sue Davies**

---

**From:** Brian Ray  
**Sent:** Wednesday, 14 January 2004 11:19 AM  
**To:** 'hwelsh@sunlandgroup.com.au'  
**Subject:** GCCC ELECTION CAMPAIGN

Soheil

Following our recent conversation re donation to the Gold Coast City Council election campaign, would you mind now forwarding a cheque for \$10,000 to Hickey Lawyers Trust Account.

Many thanks.

Brian

**Sue Davies**

---

**From:** Chris Morgan [chris@quadrant.com.au]  
**Sent:** Tuesday, 3 February 2004 4:25 PM  
**To:** Sue Davies  
**Subject:** Nyrie Kristensen

Hi Brian,

Nyrie Kristensen just called. Am meeting with her and her Campaign Manager 9am Monday next Feb 9 at Quadrant.

I understand this is a 'tell me what you think' appraisal with no immediate commitments.

Anything further I should be aware of, could you please advise.

Regards

Chris M.

**Sue Davies**

---

**From:** Brian Ray  
**Sent:** Thursday, 5 February 2004 1:01 PM  
**To:** 'kevin@proposol.com.au'  
**Subject:** FW: ELECTIONS

Mate, I'm just chasing you up to see whether you're prepared to provide assistance to this camp to get some sensible members into Gold Coast City Council along the lines we discussed a while back. We're getting close to the date now and need your help. I think the outcome will allow us to be able to negotiate sensibly with a number of the councillors to get a majority view prior to going to Court or Council. This will be a breath of fresh air compared to the way it's been.

When you have some time I would like to show you some of the beachfront apartments at Salt which might suit your purposes.

Kind regards Brian

Original Message-----

**From:** Sue Davies  
**Sent:** Wednesday, 28 January 2004 12:07 PM  
**To:** 'kevin@proposol.com.au'  
**Subject:** ELECTIONS

Dear Kev

Sorry to do this to you but we are in full swing with our campaign behind David Powers and Sue Robbins to get a coherent group of councillors into the Gold Coast and now desperately need the cheque for \$10,000 if you wouldn't mind forwarding it to HL Trust Account [REDACTED]. Of course if you've had a change of heart, please let me know.

Kind regards Brian



## Sue Davies

---

**From:** Brian Ray  
**Sent:** Thursday, 5 February 2004 1:02 PM  
**To:** Russell McCart @ Meridien  
**Subject:** GCCC ELECTIONS

Russell

Look forward to catching up with you next week when you get back from the trek, but I wondered whether you could have a chat to the boys about the donation into the GCCC election campaign, as we had discussed. Most significant developers here are kicking the can for \$10,000 and this will help rationalize the madder elements in the Council and make negotiations easier. The two drivers behind the camp are Sue Robbins and David Power, respectively chairman of the north and south planning groups, and I think it's very well worthwhile you guys being involved.

**Kind regards**  
**Brian**

**Sue Davies**

---

**From:** Brian Ray  
**Sent:** Thursday, 5 February 2004 1:22 PM  
**To:** 'david.devine@devine.com.au'  
**Subject:** ELECTION CAMPAIGN

David

Would you please remit the \$10,000 contribution to Gold Coast City Council election funds to:

Hickeys Lawyers Trust Account,  
Hickey Lawyers  
PO Box 5559  
GOLD COAST MAIL CENTRE 4217

or you can electronically transfer it to their trust account:

BSB 064 430  
Account No. 10559695

May thanks  
Brian

**Sue Davies**

---

**From:** Brian Ray  
**Sent:** Thursday, 12 February 2004 9:07 AM  
**To:** Brian Ray  
**Subject:** FW: Commonsense Candidate Resource

See Chris Morgan's message below. He's been fielding calls from candidates – getting hot!! They want to do some advertising.

\$20,500 remains in Hickeys Trust Account.

**Donations received from**

Great Southern Land 10  
Ray Group 10  
Greg Phillips 10  
Sunland 10  
Phil Sullivan 10

**l to come**

David Devine  
Kevin Miller  
John Fish  
Leda  
Stockland  
Mirvac  
Raptis  
Delfin

-----Original Message-----

**From:** Chris Morgan [mailto:chris@quadrant.com.au]  
**Sent:** Wednesday, 11 February 2004 6:13 PM  
**To:** Brian Ray  
**Cc:** hickeya@hickeylawyers.com.au  
**Subject:** Commonsense Candidate Resource

Hi Brian,

Further to our conversation earlier in the week, can you confirm the extent of funding available as per my cash flow  
Lead sheet projection? In need to now what I can commit to.

I'm presently dodging requests from the 'team' re what is available. Now that the State elections are behind us all candidates are very keen to launch their campaigns.

Regards

Chris M.

**Sue Davies**

---

**From:** Brian Ray  
**Sent:** Thursday, 12 February 2004 3:58 PM  
**To:** 'Chris Morgan'  
**Subject:** RE: GCCC Campaign Funding

Chris

I spoke to David Power this afternoon. He's chasing \$60,000 in contributions. Tony and I are also on the job and we should liaise tomorrow afternoon.

-----Original Message-----

**From:** Chris Morgan [mailto:chris@quadrant.com.au]  
**Sent:** Thursday, 12 February 2004 9:54 AM  
**To:** Brian Ray  
**Cc:** hickeya@hickeylawyers.com.au  
**Subject:** GCCC Campaign Funding

Hi Brian,

Representatives of various Campaign Committees are urgently chasing confirmation of funds to confirm planning, and I must get respond to them today. e.g.

Div 5 Brian Rowe. Requires \$26,783.72 to cover existing commitments plus approval for a further \$9620

Div 4 Rob Molhoek . Stopped fund raising on the promise of funding – requires at least \$10,000 immediately

Div 6 Roxanne Scott . Has been deferring commitment on high profile media signage – now on deadline needs \$20,400 immediately

Plus commitments to produce additional material for Grant Pforr and Greg Betts will total at least another \$30,000 required for next week.

All the above pretty much in line with my earlier cash flow spread sheet, other than Brian Rowe. Many are unable to confirm main media spends and in some cases is already booking out on key days eg radio

I know you're quite busy but we do need to move on this rapidly.

Regards

Chris M.

**Sue Davies**

---

**From:** Brian Ray  
**Sent:** Friday, 13 February 2004 11:52 AM  
**To:** 'Chris Morgan'  
**Cc:** Tony Hickey  
**Subject:** RE: GCCC Campaign Funding

Chris

I hope to talk to Tony Hickey over the weekend, as he is ill. I also spoke to David Power who has promised to ring today and to confirm where he is with his prospective \$80,000 worth of commitments. I note we have a meeting on Tuesday 17<sup>th</sup> with David, so we should attempt to resolve everything by that date.

Brian

-----Original Message-----

**From:** Chris Morgan [mailto:chris@quadrant.com.au]  
**Sent:** Thursday, 12 February 2004 4:39 PM  
**To:** Brian Ray  
**Subject:** RE: GCCC Campaign Funding

Thanks Brian,

I also spoke to David after our conversation. He is also going to follow up on Villa World as he had been talking to Brent Hailey earlier today.

I'll call you tomorrow around 11am to organize a time to recap in the afternoon. I have Bob La Castra and Roxanne Scott in at 11.30am and Greg Betts at 2pm.

Chris M.

-----Original Message-----

**From:** Brian Ray [mailto:BRay@raygroup.com.au]  
**Sent:** Thursday, 12 February 2004 3:58 PM  
**To:** Chris Morgan  
**Subject:** RE: GCCC Campaign Funding

Chris

I spoke to David Power this afternoon. He's chasing \$60,000 in contributions. Tony and I are also on the job and we should liaise tomorrow afternoon.

-----Original Message-----

**From:** Chris Morgan [mailto:chris@quadrant.com.au]  
**Sent:** Thursday, 12 February 2004 9:54 AM  
**To:** Brian Ray  
**Cc:** hickeya@hickeylawyers.com.au  
**Subject:** GCCC Campaign Funding

Hi Brian,

Representatives of various Campaign Committees are urgently chasing confirmation of funds to confirm planning, and I must get respond to them today. e.g.

Div 5 Brian Rowe. Requires \$26,783.72 to cover existing commitments plus approval for a further \$9620

Div 4 Rob Molhoek . Stopped fund raising on the promise of funding – requires at least \$10,000 immediately

Div 6 Roxanne Scott . Has been deferring commitment on high profile media signage – now on deadline needs \$20,400 immediately

Plus commitments to produce additional material for Grant Pforr and Greg Betts will total at least another \$30,000 required for next week.

All the above pretty much in line with my earlier cash flow spread sheet, other than Brian Rowe. Many are unable to confirm main media spends and in some cases is already booking out on key days eg radio

I know you're quite busy but we do need to move on this rapidly.

Regards

Chris M.

**Sue Davies**

---

**From:** Brian Ray

**Sent:** Tuesday, 24 February 2004 12:26 PM

**To:** Sue Davies

Dear Con

We were going to have a meeting of all of the participants in the Council election fund so that you could meet the candidates and discuss the progress of the promotions. I wondered whether it might be a good idea to push towards having that on 10<sup>th</sup> March and while everyone is there introduce Bernard in the last hour to let him have a chat about the Gold Coast book and see if we can get some interest in donations. Let me know if you think this is a good idea and I will implement it with your consent.

Would you also now remit the \$10,000 to Hickeys Trust Account as follows:

You were interested in the Beach House apartments at Salt. There is now only one left, No. 101 - a three bedroom apartment on the southern ground floor. The price is \$1.7 million. Do you have any interest in this or should I let it go to those who are enquiring.

Kind regards Brian



## Sue Davies

---

**From:** Sue Davies  
**Sent:** Tuesday, 24 February 2004 3:12 PM  
**To:** Brian Ray  
**Subject:** Gold Coast Candidates' function at Quadrant

Chris Morgan advises candidates and councillors think this presentation is most unwise because they will be compromised. They're suggesting a kit be sent out and that contact is made direct between candidates and contributors.

---

**Subject:** Gold Coast Candidates' function at Quadrant

**Start:** Tue 2/03/2004 5:00 PM  
**End:** Tue 2/03/2004 7:30 PM

**Recurrence:** (none)

### Tracking:

**Recipient**  
Brian Ray

**Read**  
Read: 26/02/2004 10:05 AM

## Sue Davies

---

**From:** Brian Ray

**Sent:** Tuesday, 2 March 2004 5:06 PM

**To:** Bill Moss

Dear Bill

Following our meeting today I promise to confirm details of the arrangements major developers are putting together in an attempt to get a coherent Council for the Gold Coast, especially with the disparate nature of members of the Council over the last 3 years or so, which has caused difficulty in getting a predictable outcome from the elected body.

We have joined with major national and Queensland developers, which include Stockland, Sunland, Mirvac, Property Solutions, Raptis, Niecon and many others, to put together a fund to mount a campaign to win various wards for a caucus of like minded members with whom we can negotiate in a similar way to the outcome achieved in the last Tweed Shire election. Each participant is donating \$10,000 which goes to Hickeys Lawyers Trust Account and is then authorised for expenditure by David Power and Sue Robbins, the chairmen of the two planning committees from the existing Gold Coast City Council.

On 10<sup>th</sup> March advertising agency Quadrant, which is running the campaign, will show the donors the balance of the campaign material, which will run over 17 days to the election on 27<sup>th</sup> March. This meeting will be attended by Bernard Salt, who will talk about opportunities and difficulties for the Gold Coast and you should have someone attend for you.

I'd be grateful if one of the Macquarie enterprises would contribute \$10,000 to join with us all as you have significant business interests in the Gold Coast area, which will certainly benefit from a better structured local authority.

Good seeing you today and I shall contact you in the next week or so to arrange dinner.

**Kind regards**  
**Brian**

**Sue Davies**

---

**From:** GATES Donna [DGATES@goldcoast.qld.gov.au]  
**Sent:** Friday, 5 March 2004 9:28 AM  
**To:** Sue Davies  
**Subject:** Names

Dear Sue

List from David Power as follows:

- Bill Roche, Roche Group of Companies - 02 9362.6005
- Col Dutton, Stocklands - 0407.655699
- Trenton Gay, Gay Group - 0408.758888
- Graham Ingles, Ingles Group - 07 5538.4133
- Kerry Spencer, Austcorp - 07 3420.5503

*regards*  
Donna Gates  
Phone: 07 5582 8227/Fax: 07 5582 8263  
[dgates@goldcoast.qld.gov.au](mailto:dgates@goldcoast.qld.gov.au)

\*\*\*\*\*  
This e-mail and its contents is confidential to Gold Coast City Council  
and un-authorized use is strictly prohibited.  
\*\*\*\*\*

**Sue Davies**

---

**From:** Sue Davies  
**Sent:** Friday, 5 March 2004 10:05 AM  
**To:** 'Niecon Developments'  
**Subject:** RE: BERNARD SALT - 10TH MARCH

**Tracking:** Recipient      Read  
'Niecon Developments' Read: 5/03/2004 12:01 PM

Hi Rosalie

I've just now received David Power's/Sue Robbin's guest list, which I've copied below:

Bill Roche, Roche Group of Companies - 02 9362.6005  
Col Dutton, Stocklands - 0407.655699  
Trenton Gay, Gay Group - 0408.758888  
Graham Ingles, Ingles Group - 07 5538.4133  
Kerry Spencer, Austcorp - 07 3420.5503

Our proposed guest list is:

Tony Hickey on behalf of Great Southern Land  
Brian Ray  
Greg Phillips, Nullagine Investments Pty Ltd, PO Box 167, Nerang, 4211 [gtp@qldnet.com.au](mailto:gtp@qldnet.com.au)  
Soheil Abedian, Sunland  
Phil Sullivan, City Pacific  
David Devine, Devine Group  
Jim Raptis  
John Fish, Fish Developments Pty Ltd, PO Box 189, Sanctuary Cove, 4212. [John@fishdevelopments.com](mailto:John@fishdevelopments.com)  
Lionel Barden, Innovations Showcase  
Con Nikiforides, Niecon Group

Chris Morgan of Quadrant will also attend and of course the two Councillors, Sue Robbins and David Power. We will invite the guests by email because time is now so short.

Con would like Bernard Salt to speak from 3.15pm for approximately 20 minutes, so Brian Ray is suggesting he attend the function from 3pm to 4pm. The function itself will be from 3pm to 5pm so that Sue Robbins and David Power will have an opportunity to pass some candidate's kits to the contributors following Bernard's presentation.

Still some detail to attend to yet, but I'm working on it (quickly!)

Regards Sue

-----Original Message-----

**From:** Niecon Developments [mailto:info@niecon.com]  
**Sent:** Friday, 5 March 2004 9:35 AM  
**To:** Sue Davies  
**Subject:** RE: BERNARD SALT - 10TH MARCH

Hi Sue,

Con would like clarification as to the timing for the attendance and discussion by Councillors, and Bernard's time-slot.

thanks,

15/08/2005

Rosalie

-----Original Message-----

**From:** Sue Davies [mailto:sdavies@raygroup.com.au]

**Sent:** Friday, 5 March 2004 9:25 am

**To:** Niecon Developments

**Subject:** RE: BERNARD SALT - 10TH MARCH

test back

-----Original Message-----

**From:** Niecon Developments [mailto:info@niecon.com]

**Sent:** Thursday, 4 March 2004 2:04 PM

**To:** Sue Davies

**Subject:** RE: BERNARD SALT - 10TH MARCH

That sounds fine Sue - would you please let me have the details as soon as they are finalized.

Thanks,  
Rosalie

-----Original Message-----

**From:** Sue Davies [mailto:sdavies@raygroup.com.au]

**Sent:** Thursday, 4 March 2004 1:09 pm

**To:** Niecon Developments

**Subject:** RE: BERNARD SALT - 10TH MARCH

Can we have him from 3 till 4 please Rosalie.

Regards Sue

-----Original Message-----

**From:** Niecon Developments [mailto:info@niecon.com]

**Sent:** Thursday, 4 March 2004 10:56 AM

**To:** Sue Davies

**Subject:** RE: BERNARD SALT - 10TH MARCH

Thanks Sue,

Unfortunately, Bernard will only be available between 1.30 pm and 4.30 pm. He is currently booked to fly out of the Gold Coast at 4.55 pm, but could change to a later flight out of Brisbane if necessary, in which case he would need to leave the Gold Coast at 5.30 pm.

I look forward to hearing from you.

cheers,  
Rosalie

-----Original Message-----

**From:** Sue Davies [mailto:sdavies@raygroup.com.au]

**Sent:** Thursday, 4 March 2004 9:59 am

**To:** Con Nikiforides

**Subject:** BERNARD SALT - 10TH MARCH

Dear Rosalie

Regarding Bernard Salt on 10<sup>th</sup> March, here follows the details we propose:

Where: Lakelands Golf Course, Robina

When: 7am on 10<sup>th</sup> March 2004 (breakfast presentation)

Duration of Presentation: 20 minutes

Attendees: Approximately 20 people.

Would you let me know if this will suit Bernard please Rosalie and if it does, I'll start on the details.

Many thanks

**Sue Davies**

**Ray Group Pty Ltd (ACN 057 8830 511)**

**34-36 Glenferrie Drive, Robina 4226**

**PO Box 81, Robina 4226**

**Telephone 0755 931 311 Fax 0755 931 233**

**Sue Davies**

---

**From:** Sue Davies  
**Sent:** Monday, 8 March 2004 1:57 PM  
**To:** 'Showcase email'  
**Subject:** RE: GUEST LIST FOR WEDNESDAY 10TH MARCH

Dear Lionel

I've confirmed this is the correct email address: [graemeingles@inglesgroup.com.au](mailto:graemeingles@inglesgroup.com.au)  
If you need to fax it instead, his fax number: 55 386 246

Thanks, Sue

-----Original Message-----

**From:** Showcase email [mailto:[lionel@innovationshowcase.net](mailto:lionel@innovationshowcase.net)]  
**Sent:** Monday, 8 March 2004 8:45 AM  
**To:** Sue Davies  
**Subject:** Re: GUEST LIST FOR WEDNESDAY 10TH MARCH

Hi Sue,

All emails sent, only one wouldn't go. Graham Ingles. Could you please recheck email address.

Lionel Barden

----- Original Message -----

**From:** Sue Davies  
**To:** [lionel@innovationshowcase.net](mailto:lionel@innovationshowcase.net)  
**Sent:** Friday, March 05, 2004 2:10 PM  
**Subject:** FW: GUEST LIST FOR WEDNESDAY 10TH MARCH

Dear Lionel

Chris Morgan requests that you also invite:

Eliza Macrossan, Investa Group  
3837 0707  
[emacrossan@investa.com.au](mailto:emacrossan@investa.com.au)

Many thanks, Sue

-----Original Message-----

**From:** Sue Davies  
**Sent:** Friday, 5 March 2004 12:29 PM  
**To:** '[lionel@innovationshowcase.net](mailto:lionel@innovationshowcase.net)'  
**Subject:** FW: GUEST LIST FOR WEDNESDAY 10TH MARCH

Dear Lionel

Chris Morgan and Brian Ray have requested I forward the contact details noted below to you so that you may send invitations to them for the function at Lakelands Golf Club on Wednesday 10<sup>th</sup> March from 3pm to 4pm. Bernard Salt will make a presentation of approximately 20 minutes at 3.15pm and then Councillors Robbins and Power will speak to the contributors and pass to them candidates' kits prepared by Quadrant. Chris Morgan will of course be attending also.

Brian and Chris have suggested the following wording for the invitation:

*We are having a meeting at 3pm Wednesday to brief you on the final campaign approaches for the City*

election. We have a special guest in Bernard Salt who will talk briefly about his perception of the Gold Coast markets and the way forward. We expect the meeting to take no more than an hour. It would be good if you could make it on Wednesday 10<sup>th</sup> March from 3pm to 4pm. Signed Lionel Barden.

Here follows the guest list Lionel:

Bill Roche, Roche Group of Companies  
02 9362.6005  
[welcome@rochegroup.com.au](mailto:welcome@rochegroup.com.au)

Col Dutton, Stockland  
0407 655 699  
[col.dutton@stockland.com.au](mailto:col.dutton@stockland.com.au)

Trenton Gay, Gay Group  
0408 758 888  
[trent@gccm.com.au](mailto:trent@gccm.com.au)

Graham Ingles, Ingles Group  
5538 4133  
[graemeingles@inglesgroup.com.au](mailto:graemeingles@inglesgroup.com.au)

Kerry Spencer, Austcorp  
07 3420 5503  
[karen\\_jackson@austcorp.com](mailto:karen_jackson@austcorp.com)

Tony Hickey on behalf of Great Southern Land  
0755 74 1000  
[hickeya@hickeylawyers.com.au](mailto:hickeya@hickeylawyers.com.au)

Brian Ray, Ray Group Pty Ltd  
0755 931 311  
[bray@raygroup.com.au](mailto:bray@raygroup.com.au)

Greg Phillips, Nullagine Investments Pty Ltd  
Telephone number TBA  
[gtp@qldnet.com.au](mailto:gtp@qldnet.com.au)

Soheil Abedian, Sunland  
5592 0042  
[hwelsh@sunlandgroup.com.au](mailto:hwelsh@sunlandgroup.com.au)

Phil Sullivan, City Pacific  
5572 8500  
[psullivan@citypac.com.au](mailto:psullivan@citypac.com.au)

David Devine, Devine Group  
3233 1042  
[david.devine@devine.com.au](mailto:david.devine@devine.com.au)

Jim Raptis, Raptis Developments  
5570 8000  
[jjohn@raptisgroup.com.au](mailto:jjohn@raptisgroup.com.au)

John Fish, Fish Developments Pty Ltd,  
0412 756 125  
[John@fishdevelopments.com](mailto:John@fishdevelopments.com)

Con Nikiforides, Niecon Group  
5592 6868  
[info@niecon.com](mailto:info@niecon.com)



Please let me know if I can be of further assistance.

**Sue Davies**  
**Ray Group Pty Ltd (ACN 057 8830 511)**  
**34-36 Glenferrie Drive, Robina 4226**  
**PO Box 81, Robina 4226**  
**Telephone 0755 931 311 Fax 0755 931 233**

**Sue Davies**

---

**From:** Sue Davies  
**Sent:** Wednesday, 10 March 2004 9:17 AM  
**To:** 'David Power'  
**Subject:** FW: GUEST LIST FOR WEDNESDAY 10TH MARCH

**Tracking:** Recipient Read

'David Power' Read: 10/03/2004 11:39 AM

Copy for your information David. I'll contact you as soon as I've heard form Lionel.

Sue

-----Original Message-----

**From:** Sue Davies  
**Sent:** Friday, 5 March 2004 1:11 PM  
**To:** 'lionel@innovationshowcase.net'  
**Subject:** FW: GUEST LIST FOR WEDNESDAY 10TH MARCH

Dear Lionel

Chris Morgan requests that you also invite:

Eliza Macrossan, Investa Group  
3837 0707  
[emacrossan@investa.com.au](mailto:emacrossan@investa.com.au)

Many thanks, Sue

-----Original Message-----

**From:** Sue Davies  
**Sent:** Friday, 5 March 2004 12:29 PM  
**To:** 'lionel@innovationshowcase.net'  
**Subject:** FW: GUEST LIST FOR WEDNESDAY 10TH MARCH

Dear Lionel

Chris Morgan and Brian Ray have requested I forward the contact details noted below to you so that you may send invitations to them for the function at Lakelands Golf Club on Wednesday 10<sup>th</sup> March from 3pm to 4pm. Bernard Salt will make a presentation of approximately 20 minutes at 3.15pm and then Councillors Robbins and Power will speak to the contributors and pass to them candidates' kits prepared by Quadrant. Chris Morgan will of course be attending also.

Brian and Chris have suggested the following wording for the invitation:

*We are having a meeting at 3pm Wednesday to brief you on the final campaign approaches for the City election. We have a special guest in Bernard Salt who will talk briefly about his perception of the Gold Coast markets and the way forward. We expect the meeting to take no more than an hour. It would be good if you could make it on Wednesday 10<sup>th</sup> March from 3pm to 4pm. Signed Lionel Barden.*

Here follows the guest list Lionel:

Bill Roche, Roche Group of Companies  
02 9362.6005  
[welcome@rochegroup.com.au](mailto:welcome@rochegroup.com.au)

Col Dutton, Stockland  
0407 655 699  
[col.dutton@stockland.com.au](mailto:col.dutton@stockland.com.au)

15/08/2005

Trenton Gay, Gay Group  
0408 758 888  
[trent@gccm.com.au](mailto:trent@gccm.com.au)

Graham Ingles, Ingles Group  
5538 4133  
[graemeingles@inglesgroup.com.au](mailto:graemeingles@inglesgroup.com.au)

Kerry Spencer, Austcorp  
07 3420 5503  
[karen\\_jackson@austcorp.com](mailto:karen_jackson@austcorp.com)

Tony Hickey on behalf of Great Southern Land  
0755 74 1000  
[hickeya@hickeylawyers.com.au](mailto:hickeya@hickeylawyers.com.au)

Brian Ray, Ray Group Pty Ltd  
0755 931 311  
[bray@raygroup.com.au](mailto:bray@raygroup.com.au)

Greg Phillips, Nullagine Investments Pty Ltd  
Telephone number TBA  
[greg@qldnet.com.au](mailto:greg@qldnet.com.au)

Soheil Abedian, Sunland  
5592 0042  
[hweish@sunlandgroup.com.au](mailto:hweish@sunlandgroup.com.au)

Phil Sullivan, City Pacific  
5572 8500  
[psullivan@citypac.com.au](mailto:psullivan@citypac.com.au)

David Devine, Devine Group  
3233 1042  
[david.devine@devine.com.au](mailto:david.devine@devine.com.au)

Jim Raptis, Raptis Developments  
5570 8000  
[jjohn@raptisgroup.com.au](mailto:jjohn@raptisgroup.com.au)

John Fish, Fish Developments Pty Ltd,  
0412 756 125  
[john@fishdevelopments.com](mailto:john@fishdevelopments.com)

Con Nikiforides, Niecon Group  
5592 6868  
[info@niecon.com](mailto:info@niecon.com)

Please let me know if I can be of further assistance.

**Sue Davies**  
**Ray Group Pty Ltd (ACN 057 8830 511)**  
**34-36 Glenferrie Drive, Robina 4226**  
**PO Box 81, Robina 4226**  
**Telephone 0755 931 311 Fax 0755 931 233**

**Sue Davies**

---

**From:** Brian Ray  
**Sent:** Wednesday, 10 March 2004 4:21 PM  
**To:** Sue Davies  
**Subject:** FW: CANDIDATE EXPENDITURE SPREADSHEET SUMMARIES  
**Importance:** High

-----Original Message-----

**From:** Chris Morgan [mailto:chris@quadrant.com.au]  
**Sent:** Tuesday, 9 March 2004 6:37 PM  
**To:** Brian Ray  
**Subject:** CANDIDATE EXPENDITURE SPREADSHEET SUMMARIES  
**Importance:** High

Brian,

I've copied you independently on the attached which has been emailed this evening to David, Sue, copy to Lionel.

Figures are self explanatory, but we do need immediate action from those who have pledged funding. I'm following up with your Sue on the Bernard Salt function tomorrow and will catch up with you shortly.

Regards

Chris M.

*Email copy follows:*

State of the nation in terms of funding as at midday today from Tony Hickeys office, is as follows.

Currently we have a sum of \$20,500 in the Lionel Barden Trust Account. Deduct our earlier unpaid fees plus initial candidate expenditure thru Quadrant, authorized by yourself David some 5 weeks ago and the balance is NIL. At Tony Hickey's request I will need to have Lionel re - authorize payment of these accounts, due to the name change. That I'll attend to tomorrow.

To date we have received cheques of \$ 8,000 each from Roxanne and Greg campaign accounts.

After regular discussions we have proceeded with campaign planning and expenditure commitments based on pledges advised, and the predetermined candidate campaign budget amounts.

Bottom line is we need \$100,000 in redeemed pledges now - this week, to avoid compromising all the work to date and to honour orders.

This breakdown as follows (see attached spread sheets):

Div 6 Roxanne Campaign Budget \$40,000 - Balance needed \$19,190 plus \$5904 for signage say \$25,904 for current commitments

15/08/2005

Div 12 Greg Betts " Budget \$30,000 - Balance needed \$19.084 to complete current commitments  
Div 3 Grant Pforr " Budget \$35.000 - Balance needed \$35.000 to complete current commitments  
Quadrant fee due As budgeted - March \$10.000  
Div 4 Rob Molhoek As promised - \$10.000 minimum ( Rob has not received any assistance  
other than N/C Quadrant advice)

Add incidentals and you have the thick end of \$100.000 required - a sum considerably less than original estimates. On the understanding that this funding is forth coming, Quadrant has committed some \$80.000 to date to keep the various campaigns moving forward - otherwise they would all be at a standstill if we were working on the customary pay as you go basis. This line of credit from Quadrant allows a little latitude in pledge collection, but as I mentioned earlier it is not how the campaign was to be conducted.

Urgent attention is required please.

Regards

Chris Morgan

Quadrant - *Partners in marketing*

<<GRANT PFORR DIV 3 - MKTG SPREADSHEET.xls>> <<GREG BETTS DIV 12 - MKTG SPREADSHEET.xls>>  
<<ROXANNE DIV 6 - MKTG SPREADSHEET.xls>>

15/08/2005

